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## It's Almost Show Time!

It's hard to believe it's just about time for our annual Winter Conference and Black Hills Buffalo Classic Show and Sale. It seems like we just got done with the last one!

Your board of directors has been working diligently throughout the summer to create the new challenge class and make improvements to the association's infrastructure. Things are in place now for all those changes. Wendy Hutchinson, our Winter Conference Chairperson, has been busy lining up a fantastic program of speakers and hot topics that you won't want to miss. It is shaping up to be a fantastic conference.

The Girlz Gone Wild Heifer Challenge has created quite the buzz this fall. Ever since news broke on this exciting new event, the talk around the sale and meeting circuit has invariably turned to this class and how it will shake out. It will be a learning experience for sure, but you never know how it will turn out unless you jump in with both feet and give it a try! We are fortunate to have a great group of people willing to try new ideas and pave the way into the future and keep our association in the forefront and always creating a buzz. You certainly can't say the DTBA sits back and waits for someone else to do it first!

Once again we will offer a Bison Advantage workshop on Friday afternoon. We have some excellent speakers lined up and the topics will appeal to just about anyone, beginner to old hand. We hope you will join us for that informative session and then head over to Prairie Edge for our annual Welcoming Reception. Our thanks to Mimi Hillenbrand for her generosity in continuing

to coordinate and host this great kick off event.

Make your room reservations, get your show entries in and let's get this new year off to a great start the DTBA way!

## New Association Phone Number!

The DTBA office has a new phone number! Please make note of this, as it will be permanently changing after our February events. We are going to be using a cell phone to better serve our membership. The rates are cheaper than the current land line and it will allow our members more convenient access to the office.

The current phone number, if all goes according to plan, will be disconnected in mid-February. After that time, the new num-

ber will go into effect.

New DTBA office phone: (605) 858-0961

# **Make Hotel Reservations NOW!**

Our host hotel for our Winter Conference will be the Ramkota Hotel in Rapid City. Show animals can be brought in starting on Thursday, February 2 and on Friday afternoon, February 3, we will have a Bison Advantage presentation, consignor meeting and our welcoming reception at Prairie Edge. Saturday, February 4 is conference day and awards banquet that evening and our auctions will be held on Sunday, February 5. Please make your hotel reservations accordingly. We have a room block set aside, just ask for the DTBA block when you make reservations. The hotel number is (605) 343-**8550.** Don't wait! The hotel sells out this weekend every year. Call today!

Oakota Territory Buffalo Association Newsletter

# **Notes From The President - John Cammack**

Wow! What a fall it has been. We could sure use some moisture, but we can just wait until spring for that. I can't believe it is already the New Year. It seems this one was a fast, hang on to

your hats kind of year. With prices for buffalo reaching some phenomenal levels and the workload on the ranch more then I can ever remember, I probably won't miss it. I can't wait for the ride that 2012 is going to give us!

With this newsletter you will be getting all the information for the show and sale and the conference. I would hope that all of you can make it out to both and bring in some of those great animals you have raised. The thing that makes this a great sale is all the quality buyers and sellers coming together in the heart of buffalo country to buy and sell the greatest animals in the country. I hope we can keep that going for years to come!

Tonight I was sitting here figuring on how much more wire and post I need to purchase for the expansion of the buffalo fence here and I called to get some prices from Cammack Ranch Supply and talked to Gary. I asked him how things were going down there and he replied that the only thing he could think of



that is doing better than a ranch supply store is the buffalo market. I love hearing that people out there are starting to really talk about this market and how good it is. Anyway, I was ordering

some of those supplies for the Girlz Gone Wild that we are so excited to be hosting out here at our ranch. You can't imagine all the thought and planning we have been doing for this to make it a class that will be the highlight of the buffalo industry and will continue to get bigger and better as it goes. If you want to be part of this industry-changing class, all you have to do is bring in that beautiful yearling heifer you have been watching all summer and fall. We will do our very best in making her a beautiful bred heifer for you to sell the following year. There is some additional prize money to be had for the carcass and challenge classes. As if that wasn't enough, if you can place in both the Young Guns and the Girlz

Gone Wild in 2013, we will give you some more \$\$\$!

Well, I guess its time to get them sorted and worked; we will see you in Rapid City. I hope you had a wonderful Christmas with family and friends. May the new year find you great prices and success!

## **Volunteers Needed For Animals**

The Black Hills Buffalo Classic Show and Sale (BHBC) is a huge event for the DTBA. Once again, with our 2012 event looming around the corner, Show/Sale Chairman, Zane Holcomb, would like to have some volunteers step forward and assist with the buffalo. He is looking for people willing to be on hand Thursday, February 2 from 12:00 noon until 4:30 p.m. and Friday, February 3 from 8:00 a.m. to 12:00 noon to help unload and pen animals. Some extra hands are also needed to water and feed the animals throughout the course of those days.

Over the weekend, we will need a core crew that can help with daily feeding, watering and also moving animals while the judges are doing their thing. On Sunday, February 5, sale day, volunteers are needed to help sort and pen the animals throughout the day and until loadout is completed for the day. Zane could also use a couple of people who could be available on Monday, February 6 for half a day to help finish with loadout.

It makes for a long weekend and it seems like the weather is too hot or too cold, but we all appreciate the volunteers who step forward to help care for the buffalo.

If you are interested in volunteering your time to help with this, please contact the DTBA office, 605-858-0961 or e-mail info@dakotabuffalo.com. You can also contact Zane Holcomb at (605) 375-3478 or ndabuff@sdplains.com. THANK YOU!!



## Welcome To Our New Members!

Terry Kremeniuk, Canadian Bison Assn., Regina, Saskatchewan

# **Calendar Of Buffalo Events**

**January 2-6, 2012:** Custer State Park Internet Auction. Call (605) 255-4515, or www.custerstatepark.com.

January 19 - 21: The National Bison Assn. Winter Conference and Gold Trophy Show and Sale, Renaissance Hotel and NWSS Auction Arena, Denver, CO. For more information, (303) 292-2833 or www.bisoncentral.com.

**February 3 - 4:** Dakota Territory Buffalo Assn. Winter Conference, Ramkota Hotel, Rapid City, SD. (605) 858-0961 or www.dakotabuffalo.com.

**February 5:** DTBA's Black Hills Buffalo Classic Show and Sale and Premium Calf and Yearling Sale. Jim Kjerstad Events Center, Rapid City, SD. (605) 858-0961 or www.dakotabuffalo.com.

**February 7 -10:** Durham Ranch "Discover the Keys to Successful Bison and Land Management" seminar. Durham Ranch, Gillette, WY. Contact Roland Kroos (406) 522-3862 or email kroosing@msn.com.

**February 18:** Power Genetics Bison Sale, National Western Auction Arena, Denver, CO. Boyd Meyer (970) 396-2249 or Scott Butcher (970) 435-5775.

**February 24-26:** Wisconsin Bison Producers Assn. Annual Meeting/Winter Conference, Bridgewood Resort Hotel and Conference Center, Neenah, WI. www.wibison.com or (920) 688-3488.

**March 10:** Eastern Bison Association Winter Conference and Show and Sale, Harrisburg, PA. www.eabison.org.

March 10: Rocky Mountain Buffalo Assn. Peak to Peak Buffalo Show and Sale, National Western Auction Arena, Denver, CO. www.buffaloranchers.com.

**April 20-22:** Minnesota Buffalo Assn. 19th Annual Educational Conference. Prairie Edge Casino Resort, Granite Falls, MN. Visit www.mnbison.org or (507) 454-2828.

**July 24 -28:** International Bison Conference 2012. Quebec City, Quebec, Canada. www.bison2012.com.





# Strong Market and Solid Future Bode Well For DTBA Events

By Zane Holcomb, DTBA Show/Sale Chairman

It's that time, not only to get all the buff worked, but for many of you to make a decision. Choose wisely Grasshopper! For quite



awhile now, the market has been improving and what I said last year at this time still holds true. You, as a producer, will not find a better venue nor will you have an opportunity such as the DTBA can present. All the producers need to get their name out there as new people are coming in all the time. These new people can and do remember who showed, who took home a Chytka, which animals they will buy there, and who they will buy

from in the future. One of the first rules of advertising is name recognition and we all have to start somewhere.

I know for producers there is a lot of extra work, vet bills, paperwork, scheduling, etc. It's not easy. But then if it was easy, we'd all bring buffalo. The people who do come to the DTBA are the support group with their buffalo being the main attraction. And the buffalo that go through the ring at the Black Hills Buffalo Classic are truly some of the best in North America. These are animals that are raised on their historic range with all the parameters of good stewardship in mind.

For new producers? There isn't a better place to start than with pure, unadulterated quality. If a new producer starts with quality then they are already a decade ahead of where most of us started. Many of the "old timey" consignors have rode through the rough-

# Sponsorships Needed For 2012

With our 2012 events in the not so distant future, we are still in need of sponsorships. There are trophy sponsorships available at this time. We are also looking for cash sponsors for our Winter Conference and Coffee Breaks. Anyone interested in sponsoring other specific items, such as conference folders, signage for our sponsors, etc. is more than welcome to do so. Thank you to those of you who have so graciously stepped forward to sponsor and/or donate up to this point. Your generosity is much appreciated!

For more information on sponsorships, contact Karen at (605) 858-0961 or email to: info@dakotabuffalo.com.

# Time To Pay 2012 Membership Dues

Check on the front mailing label of this newsletter. The year your dues have been paid through is highlighted on the mailing label. If it says "2011", you need to renew your dues at this time. If the date on your newsletter is 2010 or prior, your dues need to be paid now in order to continue receiving materials from the association or to show animals at the Black Hills Buffalo Classic.

Thank you to everyone who has already sent in your 2012 dues. It's very much appreciated!

## **Board of Directors Needs Candidates**

At our annual meeting coming up in February, we will have two positions open on the Board of Directors. If anyone is interested in serving on the board, please contact the office or any of the current board members and let us know you are interested.

It's not a glorious or glamourous job, but our board is crucial to the success of your association. If you want to learn more, just ask. Any of our board members are more than willing to share their experiences with any prospective candidates.

Contact information for all of our board members can be found on the front page of this newsletter or the DTBA website at www.dakotabuffalo.com. Step forward and make a difference!

est years the industry has ever seen. They held their ground and believed in the buffalo. It wasn't easy for anyone to make it through those years, myself included, but what did happen was maybe, in retrospect, the best thing to happen to the industry. A huge percentage of the substandard females went by the wayside and we were left with the best. And those best have been showing their strength in the quality of buffalo that grace the ring at the DTBA. You new producers can really do no wrong in Rapid City. Mark you calendar and make reservations at the Ramkota. And remember this, every year you wait is a year you have lost. Do not lose any more.

The future of the industry is solid. We have the right people at the helm and the market is in control. All those concerned have learned the lessons of the past; those lessons are too fresh in our mind to be forgotten. Our greatest strength lies in our membership and those who market the meat. Our product will be in demand for a long time, as quality always will. For all concerned, it is imperative to be a member of the DTBA and a member of the National Bison Association (NBA). The NBA is our front line in Washington and to be knowledgeable of the industry is in everybody's interest.

Get those critters sorted, call the vet and make it happen. The DTBA will build it and the buyers will come, some from thousands of miles.

I hear my cows and calves grunting as they pass by the door to their feed..... time for me to shut the lights off and watch them pass the house in the moonlight. Life IS good. See you all in Rapid City!

# DON'T FORGET YOUR FUN AUCTION ITEMS!

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# Meet The Winter Conference Speakers: Karen Budd-Falen



Karen Budd-Falen is an attorney, and with her husband Frank Falen, is the owner of the Budd-Falen Law Offices, L.L.C. located in Cheyenne, Wyoming. Before moving back to Wyoming, Karen served for three years in the Reagan Administration, U.S. Department of the Interior, Washington, D.C., as a Special Assistant to the Assistant Secretary for Land and Minerals Management.

She later served as a law clerk

to the Assistant Solicitor for Water and Power. Karen has also worked as an attorney at Mountain States Legal Foundation, a conservative public interest legal foundation in Denver, Colorado

Karen represents private property owners, ranching and farming organizations, and local governments. Karen has assisted local governments in asserting their rights of cooperation and coordination in federal agency decisions, private property owners in protecting their Constitutionally guaranteed property rights, other multiple users in supporting grazing rights and multiple use on federal/public lands and exposing radical environmental groups' abuse of the legal system and has worked to expose the abuse of attorney fee shifting statutes.

Karen's most recent publications include The Right to Graze Livestock on the Federal Lands: The Historical Development of

Western Grazing Rights, Idaho Law Review, Spring, 1994; Protecting Community Stability and Local Economies: Opportunities for County Government Influence in Federal Decision and Policy Making Processes, Whitman College, 1996; and Counterpoint: Opportunities Lost and Opportunities Gained: Separating Truth from Myth in the Western Ranching Debate, Karen Budd-Falen editor, Lewis and Clark Law School Environmental Law, 2006.

Karen has been featured in Newsweek Magazine's "Who's Who: 20 for the Future" for her work on property rights issues (September 30, 1991). Karen was awarded Wyoming's Outstanding Ag Citizen in 2001, the "Always There Helping" award from the New Mexico Stock Growers Association in 2003 and the "Bud's Contract" award from the New Mexico Public Lands Council in 2006. Karen has presented testimony before the U.S. House of Representatives, Subcommittee on Forest Health, Washington, D.C., April 8, 1997, the U.S. House of Representatives Committee on Resources, October 26, 1998, and the U.S. House of Representatives Committee on Resources Task Force on Improving the National Environmental Policy Act, August 1, 2005; and the U.S. House Representatives Full Committee on Natural Resources Oversight Hearing on "The Endangered Species Act; How Litigation is Costing Jobs and Impeding True Recovery Efforts," December 6, 2011. Karen has also testified before interim committees of the Wyoming Legislature.

Karen is an active volunteer and mentor for Future Farmers of America ("FFA") and We the People competitions. Karen grew up as a fifth generation rancher on a family-owned ranch in Big Piney, Wyoming. She received her undergraduate degrees and her law degree from the University of Wyoming. Karen and Frank have two children, Isaac and Sarah.

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# <u>Winter 2012</u>

# Meet The Winter Conference Speakers: Dr. Gerald Parsons, DVM

Dr. Gerald Parsons, DVM, was born and raised in Oklahoma on a farm. He judged livestock in high school and college and

began judging bison shows early on. He has judged at numerous venues, including the Kansas Buffalo Assn., Western Bison Assn., Gold Trophy Show and Sale and the Canadian Bison Assn. His knowledge and insight is much sought after and he spends much time traveling to and from speaking engagements.

He is a practicing veterinarian in Stratford, Oklahoma where he owns and operates Stratford Animal Clinic. Along with his penchant for treating all types of animals, Parsons was drawn to the buffalo early on.

Starting out in with his first buffalo in 1993, Parsons will tell you he made all the mistakes one could make, but he also learned something from those

mistakes and even more from the animal. His expertise has evolved over the years and his involvement in the industry includes showing, judging, chairing the North American Bison Registry, the International Director for the Canadian Bison Assn., and the driving force behind the National Bison Association's

Junior Judging competition. Dr. Parsons has previously helped get bison judging competitions started in Oklahoma, where he also

spearheads the Oklahoma Bison Assn. show and sale

each November.

With regard to ultrasounding, Dr. Parsons has spent plenty of time working on buffalo with the ultrasound equipment and has developed his own methods for getting the job done.

Dr. Parsons has also developed a special interest in bison genetics and preservation of the species. Within his own herd, he has worked diligently over the years to track bloodlines and genetics and improve the breeding.

Speaking throughout the country on everything from basic health care to genetics issues, Dr. Parsons has become known as one of the "go to" guys when

it comes to anything and everything buffalo.

Dr. Parsons has presented on topics too numerous to mention and all it takes is one question and he is off and running! DTBA members are in for a real treat, as this will be his first visit to our event and we are very hopeful it will not be his last!



**DTBA Show and Sale Pen Setup** Friday, January 13 · 9:00 a.m. Jim Kjerstad Events Center at the fairgrounds

# **IBC 2012 Fundraising Raffle**

The International Bison Conference (IBC) 2012 in Quebec City will be a World Class event celebrating the miraculous recovery of bison in North America over the past 100 years.

The theme of the convention is "Experience the Difference." Quebec City creates the opportunity for all convention attendees to do just that! The conference will involve three days of activity with morning sessions related to bison history, genetics, research, bison health, food safety, agri-tourism and bison handling. Afternoon activities allow conference attendees to experience historic Quebec City and area.

Such an event cannot be funded by registration fees alone. To provide convention attendees with an affordable experience, one of the fundraising activities is a raffle where only 2,000 tickets have been printed. Tickets are \$100/each. There will be 10 prizes valued at \$68,000. Support IBC 2012 and buy your ticket today by calling (306) 522-4766.

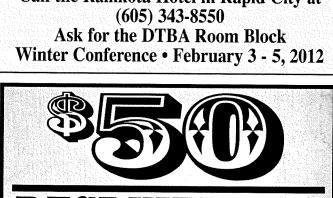
For more information on the IBC event, scheduled for July 24-28, go to www.bison2012.com

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# Neither Wind, Nor Rain, Nor Snow...And There Was a Lot!

After a very mild fall, who would have believed that the first major snowstorm of the season would fall on the same weekend as the Custer State Park Buffalo Auction. And it wasn't just a little snowstorm. It packed a punch with almost a foot of the white stuff carpeting the ground before all was said and done.

Not only did the snow have an impact on the buffalo auction, it wreaked havoc with the Bison Advantage Workshop that was scheduled the day before the sale. Despite that day being sunny and fairly mild, weather reports from mid-week on had been forecasting a major storm for the weekend and our attendees for the workshop took heed and most stayed home. Thankfully all our presenters were up to the task of making the workshop and things went on as planned, albeit on a much smaller scale than anticipat-

With about 30 people in attendance, the workshop went on and it was well worth braving the weather! The presenters did a fantastic job and there were plenty of questions to be asked and the opportunity to learn was second to none.

Local banker, James Lyon with Dacotah Bank in Custer, SD, gave a good overview of what it takes to get financing for land and animals. He reviewed the obstacles and gave some insight on how to approach, and get over, those hurdles in today's economic climate. He offered solid advice on doing your homework and being prepared before you go to your lender.

Our own Marielle Graese made the long drive from Rice Lake, Wisconsin to tell the story of Northstar Bison. For those of you who did not make the workshop, you missed out on one of the best presentations around! Marielle started out with an overview of the Northstar Bison operation and how it came about, what it's about

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and where it's at today. As she warmed up to the task, more and more information was forthcoming and very quickly we were treated to an education on grass production, bison production, marketing, management, herdsmanship, animal husbandry and the list goes on and on. For someone who is barely into her 20s, Marielle has an amazing amount of information to share and it's easy to tell that she is passionate about what she does and she is very comfortable sharing what she has learned. If the future of Northstar Bison is resting in the hands of Marielle and her siblings, they have nothing to be worried about!

NBA Executive Director, Dave Carter, presented an overview of the association and outlined the future goals and gave a sneak peak at their upcoming winter conference and the Gold Trophy Show and Sale. He also gave a great analysis of the current marketplace and what is driving the bison market today.

Perhaps one of the most important and timely topics was the discussion regarding the recent outbreaks of Mycolplasma Bovis. Carter shared information from a recent gathering of researchers and scientists who met to discuss the disease. Several producers at the workshop had had or are having issues with the disease. 777 Ranch owner, Mimi Hillenbrand, and her manager, Moritz Espy, shared their experiences with an outbreak on the ranch earlier this summer. Moritz was very candid about the fact that they had some animals that were doing poorly and they had chalked it up to the stress of being moved (new animals that were introduced to the ranch) and new surroundings. He gave a good overview of what he saw in the animals as the disease progressed and some of the signs to watch for and be aware in your herd.

In the next newsletter, we'll take a more in-depth look at the presentations from the Bison Advantage Workshop. There is a lot of great information to share and while it was disappointing that the weather didn't cooperate, those that did make the trek enjoyed some great presentations and walked away with plenty to think about.



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# Dage 7

# Minutes From Board Meetings of the DTBA - June 7, 2011

President John Cammack called the meeting to order. Present were board members Larry Carr, Wendy Hutchinson, Mimi Hillenbrand, Marielle Graese and Executive Director, Karen Conley.

The minutes of the April 14 meeting were reviewed. Hutchinson asked to have the minutes corrected with reference to Conley making a motion on an item. Conley is not a board member and therefore cannot make motions. Conley also asked to amend the first paragraph noting that she was present as a board member. She is not a director on the board. A motion to approve the minutes of the meeting was tabled until the corrections are made.

The financial report was presented and discussed. Several board members noted that they were unable to view the financial documents as they had been sent out. Motion was tabled until the issue is resolved.

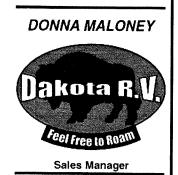
The group moved into the agenda and discussed the current banking situation for the association. Our accounts are with Wells Fargo bank and Conley has had numerous problems with Wells Fargo the past couple of years. It has become impossible for her to do the day-to-day banking business for the association with the current set-up. Conley has checked into other local banks and has recommended to the board that Pioneer Bank would be a viable option. There is no fee for checking accounts that maintain a certain balance, and also offer credit card services, which is something the association should look into for the future. Following the discussion, Hillenbrand made a motion to move the association's accounts to Pioneer Bank. Carr seconded the motion. Motion carried. Conley will look into what is needed to move to Pioneer Bank.

Board member Bruce Anderson joined the meeting at this time.

There was discussion about the association phone. Conley has checked into getting a pre-paid cell phone in lieu of the current land line. The cost per month for the current set-up is expensive and the association phone no longer has fax capabilities (Conley uses her personal fax machine for association business) so we are essentially paying for just phone/voice mail service. Conley also noted that she also has problems with the phone lines and sometimes messages/calls do not come through or get lost when the phone service is out. By going to a cell phone, she will be able to take the phone with her, thereby answering calls in a more timely manner and also making the association more available during peak times such as our annual meeting and show/sale. She has checked and the current phone number can be ported over to a cell phone, allowing the association to keep the current phone number in place. Following the discussion, Hutchinson made a motion to have Conley change the association phone from a landline to a cell phone provided the cell phone cost is no more than what we are cur-

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rently paying and contingent on the number being able to stay the same. Carr seconded the motion. Motion carried.

Conley then asked about moving the post office box to an actual post office location. The current box is located in a retail store in Rapid City and they have changed their hours of operation and are no longer open later in the evenings and limited times on the weekends. Conley has had some difficulty with this, as she makes limited trips to Rapid City and if the store is closed, she cannot pick up the mail. Conley noted it is not a huge issue for her and she can work around it, but asked the board for input on changing the location to a post office that offers 24/7 access to the boxes. Carr made a motion to have Conley check into the costs of a box in the main post office in Rapid City. Graese seconded the motion. Motion carried.

Hillenbrand gave a brief recap of the recent stockmanship school held at her ranch. About 25 people attended the workshop and she felt it was a good turnout and noted the response was very good. She is seeking input for ideas for a workshop for next year, perhaps marketing or something along those lines. Conley will send out an email to the association membership asking for their ideas and input on possible topics for the workshop.

The group discussed hosting another Bison Advantage seminar on the Friday before the Custer State Park auction (November 18). There have been a number of inquiries about another workshop and the feeling is that we need to offer these types of workshops/seminars to help attract new producers and offer information for existing producers. Hutchinson made a motion to proceed with a Bison Advantage workshop on Friday, November 18 in Custer State Park. Hillenbrand seconded the motion. Motion carried. President Cammack suggested forming a committee that would work on this and Conley, Hutchinson and Cammack volunteered to assist on the workshop committee. It was also suggested to send out an email asking for volunteers to help with this workshop and the upcoming winter conference. Graese suggested the topic of the succession of changing a ranch from one generation to the next and the steps needed to make this happen. All agreed it was a valuable idea and one that merits attention.

Board member Anderson exited the meeting at this time.

It was discussed that we need to start thinking about the 2012 Winter Conference and speaker ideas and topics. We will get a committee put together to start working on this over the summer

Black Hills Buffalo Classic Show and Sale recommendations from the committee were tabled until the next meeting.

There being no further business, Hillenbrand made a motion to adjourn the meeting. Hutchinson seconded the motion. Meeting adjourned.





## MARK BARRY

**BRANCH MANAGER** 

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Rapid City, SD 57702

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## **FIRST CLASS MAIL**

# 2012 WINTER CONFERENCE TENTATIVE SCHEDULE OF EVENTS

## THURSDAY, FEBRUARY 2, 2012

12:00 noon to 4:30 p.m. - Black Hills Buffalo Classic Show and Sale entries arrive and unload at the Jim Kjerstad Events Center.

#### FRIDAY, FEBRUARY 3, 2012

8:00 a.m. to 12:00 noon - Black Hills Buffalo Classic Show and Sale entries arrive and unload at the Jim Kjerstad Events Center.

1:00 to 3:45 p.m. - Bison Advantage Workshop. Badlands Room, Ramkota Hotel.

4:00 p.m. to 4:50 p.m. - Consignor's Meeting. Will be held at the Ramkota Hotel in the Executive Lounge.

5:00 p.m. to 7:00 p.m. - Welcoming Party at Prairie Edge Trading Co. & Galleries, 606 Main St., Rapid City, SD.

7:30 p.m. - ???????? - Black Hills Stock Show PRCA Rodeo, Rushmore Plaza Civic Center Arena. Evening on your own. The hospitality room will be open in the Executive Lounge at the Ramkota Hotel.

#### **SATURDAY, FEBRUARY 4, 2012**

- 7:45 a.m. Registration Foyer area of the Convention Center II.
- 7:45 a.m. Trade show booths open. Foyer area of the Convention Center II.
- 8:00 a.m. Continental Breakfast available in Sylvan I & II.
- 8:45 a.m. DTBA Business Meeting begins in Sylvan I & II.
- 9:45 a.m. Update on the National Bison Association. NBA Executive Director Dave Carter.
- 10:15 a.m. Coffee Break
- 10:30 a.m. Ultrasound Techniques and Data. What Does It All Mean? Dr. Gerald Parsons, DVM
- 12:00 p.m. -Buffalo Burger lunch buffet. Sheridan and Pactola Rooms.
- 1:00 p.m. Health Update from Dr. Dustin Oedekoven, South Dakota State Veterinarian.
- 1:15 p.m. Election of new DTBA board members and conclusion of business meeting.
- 1:30 p.m. Endangered Species: Buffalo or Rancher? Karen Budd-Falen
- 2:30 p.m. Coffee Break
- 2:45 p.m. What Can We Do To Affect Change? Group Discussion moderated by Dave Carter
- 5:00 p.m. Social with cash bar, held in the Sheridan and Pactola Rooms.
- 6:00 p.m. Buffalo Ribeye banquet.
- 7:00 p.m. Black Hills Buffalo Classic Show awards presented.
- 7:30 p.m. FUN AUCTION!!
- 10:00 p.m. Hospitality Room open in the Executive Lounge immediately after the Fun Auction.

## **SUNDAY, FEBRUARY 5, 2012**

#### Breakfast on your own.

- 7:30 a.m. 9:30 a.m. Animal viewing in the pens on the south side of the Pennington County Events Center.
- 10:00 a.m. Black Hills Buffalo Classic Sale, followed by the Premium Auction, Pennington County Events Center.

Throughout the weekend, the Ramkota Hotel offers a free, hourly shuttle service running between the hotel and the Rushmore Plaza Civic Center where the Black Hills Stock Show is held.

# 2012 DTBA Black Hills Buffalo Classic Entry Form February 3 - February 5, 2012 • Rapid City, SD Sale: Sunday, February 5 • 10 a.m. • Jim Kjerstad Events Center

Show/Sale Chairman, Zane Holcomb • (605) 375-347	8 or ndabuff@sdplains.com • Kar	en Conley (605) 381-37	38 or info@dakotabuffalo.com	
Ranch				
Owner				
Mailing Address				
Phone	E-Mail			
All entry fees includes pen and feed. All  Black Hill  Commission Fee - 9%. Two (2) head per countil January 20, 2012, providing pen space	Is Buffalo Clas	ssic Show	<b>/</b> nsignor per Top Five class	
(3) head per consignor per single class and	I two (2) pens of Top Five pe	er consignor until the	e classes are filled.	
Class	No. of Head/Pens	_		
Bull Calves (2011)		x \$50=		
	x \$50=			
op 5 Heifer Calves (2011) x \$125=				
Yearling Heifers (2010)				
Yearling Bulls (2010)	x \$50=			
2 Year Old Bred Heifers (2009)				
_				
Р	remium Aucti	on		
All entries are sale only animals. There entries, the tag fee will be applied toward that are provided tags and do not come to Each consignor will be allowed to bring and two year old bred heifers. No more head of yearling bulls and 10 head of two lots from 1 to 10 head. A consignment lot be separated into groups of bulls and hei	your consignment commiss of the auction will forfeit the up to 2 lots of calves and than a total of 20 head of by year old bred heifers per a total of 20 head of the total bred heifers per a cannot be a mixture of but	ion fee. Commissie \$5 per head tag fee 1 lot each of yearling calves and 10 head consignor. A consignal and heifer calves	on Fee - 6%. Any entries ee. ng heifers, yearling bulls id of yearling heifers, 10 gnment lot will consist of	
Class	No. of Head	Tag Fee	Total	
Bull Calves (2011)		x \$5=		
Heifer Calves (2011)		x \$5=	**************************************	
Yearling Heifers (2010)		x \$5=		
Yearling Bulls (2010)	Lange Contraction (1997)	x \$5=		
2 Year Old Bred Heifers (2009)		x \$5=		

Total Premium Auction tag fees \$ \_\_\_\_\_\_

# Young Guns Yearling Bull & Girlz Gone Wild Heifer Challenges

Commission Fee - 9% when entries are sold at the following year's auction. Consignors will be allowed a maximum of two entries in each of these respective classes.

Class	No	o. of Head	<b>Entry Fee Tot</b>	tal
Young Guns Yearling Bull Challenge	e (2011 bull calves)		x \$600=	
I will deliver my bull calf entries to Western	Buffalo Company on Monda	ay, January 16,	2012	
I will deliver my bull calf entries to the Jim Kjo	erstad Events Center during	BHBC entry tim	nes on February 2 or 3	3, 2012
I will deliver my bull calf entries to a location time and meeting location will be available of		re the end of Fe	bruary 2012. Only one	e date,
Girlz Gone Wild Heifer Challenge (2	2010 yearling heifer	s)	x \$600=	-
Reality Based Belivered to Western Limit of two entries per consignor in each of	n Buffalo Company	on Monday		2012
All entries will be mouthed when they arrive a bulls with all their baby teeth will be accepted The minimum weight for bull carcasses wil 425 pounds. Carcasses not meeting the minimum Western Buffalo Company has agreed to purch heifers, depending on the market, or the consignor and conditions relating to the carcasses will still as SDSU and a State Inspector will be on hand to cover and the ground will be tested for fat contentall buffalo will be boxed separately and frozer cuts or group of cuts affect the bottom line. The will the cost of the ribeyes from ALL the entries is put check. If you want the meat back from your animal	at Western Buffalo Companand heifers can not have I be 525 pounds. The minal weight will be disqualified hase carcasses at an appropriate play to those that are disqual oversee the testing of the rand a sliding scale for value. Cut test sheets on each conner will be the buffalo that hated and will be used as that into one lump sum and the	y on the slaugh more than two imum weight for and there will be a meat cuts. All cut of product with carcass will be a main entree are mean equally deducted.	permanent teeth. or heifer carcasses are no entry fee refund. \$4.15 for bulls and \$4 meat home. All other contest. Its will be trimmed to all be used. developed showing he t percentage of profit. It the DTBA Awards Baucted from each cons	will be 1.10 for r terms 1/4" fat low the anquet. signor's
	lo. of Head			
Carcass Bulls	10000000 1 100000000	x \$50=		
Carcass Heifers		x \$50=		_
I would like to Western Buffalo Company to	purchase my carcass at the	e prices listed al	oove.	
I want the meat back from my carcass entry	and agree to pay the proce	essing fees to W	estern Buffalo Comp	any.
Total of all entry fees on both sides of	form. Include full pay	ment. \$		
The consignor assumes all responsibilities in regard to the heat Territory Buffalo Association acts only as an agent and will ass between the buyer and the consignor. Consignor agrees to industry, employees or agents harmless from and against any laws omissions of Consignor, its agents, representatives or employe obligation by Consignor includes, but is not limited to, the cost fees and other costs which may be incurred.	ume NO responsibility in the event lemnify and hold the Dakota Territo suits, claims, action or causes of a es, with respect to Consignor's dut	t of injury or death to ory Buffalo Associati ction, arising out of, ties and responsibili	o any animal or for any disc on and its officers, member or in connection with, any ties set forth in this Agreem	crepancy rs, direc- errors or ent. This
I have read the terms and conditions included with this entry for	orm and agree to abide by them.			
Signature of Consignor	Required		Date	
Make checks navable to: [	Jakota Territory Ruffolo	Association	or DTRA	

Make checks payable to: Dakota Territory Buffalo Association or DTBA

Mail completed entry forms and payment to:

Dakota Territory Buffalo Association • PO Box 4104 • Rapid City, SD 57709

If you need entry tags immediately, please fax your entry form to (605) 923-5154. Payment must be received prior to the show and sale to confirm your entries.

# 2012 DTBA Black Hills Buffalo Classic Show & Sale

Show/Sale Chairman, Zane Holcomb • (605) 375-3478 or ndabuff@sdplains.com • Karen Conley (605) 381-3738 or info@dakotabuffalo.com

# HEALTH REQUIREMENTS FOR ALL BLACK HILLS BUFFALO CLASSIC SHOW, PREMIUM SALE AND GIRLZ GONE WILD HEIFER PERFORMANCE CLASS ENTRIES

- 1. Negative Tuberculosis test (caudal fold) on all animals. Test must have been done within 30 days of sale date.
- 2. Negative Brucellosis test on all animals. Test must have been done within 30 days of sale date.
- **3.** All females MUST be calfhood vaccinated for Brucellosis. Show tag numbers, metal tag numbers and BV tattoo numbers must correctly coincide on the Health Certificate.
- **4.** All animals must be treated with INJECTABLE ivermec. *IMPORTANT:* Animals coming from south of the southern Wyoming-Nebraska-Iowa borders must be injected within 10 days of the sale date. Animals coming from north of these southern borders must be injected within 30 days of the sale date.
- 5. ALL yearling bulls MUST be semen checked and certified fertile.
- 6. All two year old heifers must be certified at least 90 days pregnant.
- 7. All yearling heifers must be certified OPEN.
- **8.** PLEASE NOTE! A consignor bringing in two year old bred heifers will be required to have a Teeth Affidavit Form filled out and signed by their veterinarian indicating that the veterinarian checked the animal between JANUARY 1, 2012 and February 1, 2012 and the animal had no more than four fully erupted adult teeth at the time of inspection. Two year old animals who arrive at the show grounds and do not have a completed Teeth Affidavit Form will not be unloaded and the consignor will forfeit any entry fees for those animals. Any two year old animal that has more than four fully erupted adult teeth will be immediately disqualified and the consignor will forfeit any entry fees.
- **9.** Original health certificate and one copy of each are required. Your single animal entries may all be on the same health certificate but please make sure show tag and all test information is noted accordingly as it pertains to each animal's class/sex requirements. Each lot of Top 5 Bull Calves, Top 5 Heifer Calves and Top 5 Yearling Heifers can be on one certificate with one copy, one lot per certificate please.
- **10.** Animals WILL NOT be unloaded if the health certificates do not meet ALL of the above requirements. NO EXCEPTIONS! Pregnancy test, semen test, ivermec and mouthing must be written across the bottom of each health certificate with the date and signature of your veterinarian. Keep your test paperwork with you in case it is needed.
- 11. Any animal entered in the Black Hills Buffalo Classic Show can not have entered another show and sale in the six months prior to the Black Hills Buffalo Classic event.

THE SHOW/SALE COMMITTEE HIGHLY RECOMMENDS 4-WAY TESTING OF SHOW ANIMALS Health regulations vary from state to state. Weigh your options and consider being buyer friendly.

## HEALTH REQUIREMENTS FOR BULL CALVES IN THE YOUNG GUNS YEARLING BULL CHALLENGE

1. Health Certificate and any necessary testing/paperwork for animals being brought into South Dakota from the consignor's home state.

## TERMS FOR YOUNG GUNS YEARLING BULL CHALLENGE & GIRLZ GONE WILD HEIFER CHALLENGE

- 1. Animals entered into the 2012-2013 Young Guns Bull Challenge will be delivered at one of three optional dates (see entry form). Yearling Heifers in the 2012-2013 Girlz Gone Wild Heifer Challenge will be delivered during entry times outlined for the Black Hills Buffalo Classic Show and Sale (see reverse side of this document). Transportation to each host ranch will be provided from all locations. The bull calves will not be judged at any time during the delivery period. The Young Guns Yearling Bull Challenge will begin upon arrival of all entered animals at the host ranch. The yearling heifers WILL be judged at the 2012 Black Hills Buffalo Classic Show, with their score becoming part of the cumulative score for the contest. No awards will be given at this time. The heifers will then be transported to the host ranch to continue the contest.
- 2. Consignors will have the option to pull their animal out of the contest should it become injured or if it is determined that the animal has not met the minimum standards to be sold at the BHBC sale. In the case of an entry being pulled from the contest, there will be no refund of the entry fee and the animal will not be sold at the sale.
- 3. All data collected on the animals during the contest will be provided at the completion of the contest.
- 4. At the end of the one year period, all animals will return to compete at the Black Hills Buffalo Classic Show and Sale as yearling bulls and two year old bred heifers. All animals will be tested as per the rules for the Black Hills Buffalo Classic. All testing/tagging, etc. will be done by the host ranch before the animals are returned for the show. Animals in these respective classes will be judged and sold as part of each challenge class and will not be grouped with other yearling bulls or two year old bred heifers at the show and sale. Entry fees into the following year's show and sale are part of the initial entry fee into the class.
- 5. Criteria for judging the Young Guns Bull Challenge will be divided into five categories, with each one carrying equal value. The categories will be based on the animal's grass gain, grain gain, the ribeye score, a scrotal measurement and the live animal judging at the following year's show. The winner will be the bull that has the highest combined score based on those five elements.
- 6. Criteria for judging the Girlz Gone Wild Heifer Challenge will be divided into five categories, with each one carrying equal value. The categories will be based on the animal's placing in the group as a yearling heifer, grass gain, ribeye score, pelvic measurement and their placing in the live animal judging as a two year old bred heifer. The winner will be the heifer that has the highest score based on those five elements.

## **CONSIGNOR MEETING**

There will be a Show and Sale/Carcass Class consignor's meeting held on Friday, February 3, 2012 at 4 p.m. at the Ramkota Hotel in Rapid City in the Executive Lounge.

## **HORNS**

Dehorned animals accepted are yearling and two year old heifers ONLY. All others must have either two good horns or broken horns which have fully healed. We will work with you in case of a broken horn while at the show. Severe bleeders cannot enter the sale ring.



## **EAR TAGS**

Show tags, NBA Source Verification tags, metal vaccine/tag and registration button are the only tags allowed in the buffalo's ear. Consignors will be responsible for applying the show tags in the LEFT ear. This must be done before the animals will be allowed to unload. Yearling heifers being entered into the Girlz Gone Wild Heifer Challenge will be sent two ear tags for each entry and will be tagged in both ears to help ensure identity during the course of the year-long challenge class. Bull calves entering the Young Guns Yearling Bull Challenge may be delivered with ranch tags. All bull calves in the Young Guns challenge class will be re-tagged with two DTBA tags upon arrival at the host ranch.

## **ENTRY LIMITS AND DEADLINES**

Black Hills Buffalo Classic Show: Maximum of twenty (20) head for all single heifer calf, bull calf and 2 year old bred heifer classes; maximum of thirty (30) head for yearling bull and yearling heifer classes and twenty (20) entries for the Top Five classes. Two (2) head per consignor per single class and one (1) entry per consignor per Top Five class until January 20, 2012, providing pen space available. If a class is not filled by this date, you will be allowed a three (3) head per consignor per single class and two (2) pens of Top Five per consignor until the classes are filled. Waiting list will apply based on the earliest dates on entries. Limits per consignor will be enforced. Limits per class are flexible depending upon overall entries and available pen space.

**Premium Auction:** Each consignor will be allowed to bring up to 2 lots of calves and 1 lot each of yearling heifers, yearling bulls and two year old bred heifers. No more than a total of 20 head of calves and 10 head of yearling heifers, 10 head of yearling bulls and 10 head of two year old bred heifers per consignor. A consignment lot will consist of lots from 1 to 10 head. A consignment lot cannot be a mixture of bull and heifer calves or yearlings; they must be separated into groups of bulls and heifers and sorted by age group.

Young Guns Yearling Bull Challenge and Girlz Gone Wild Heifer Challenge: Consignors will be allowed a maximum of two entries in each of these respective classes.

## ARRIVAL AND LOADOUT TIME

Animals will be unloaded at the Jim Kjerstad Events Center at the Central States Fairgrounds. Pens will be located just south of the Event Center. Maps will be included in your packet with ear tags. Animals may be unloaded on Thursday, February 2 from 12:00 noon until 4:30 p.m. and on Friday, February 3 from 8:00 a.m. until 12:00 noon. Load out after the sale will begin at the conclusion of the sale, as soon as payment and health forms are in order and continue until dark. On Monday, February 6, loadout will take place from 7:30 a.m. until 12:00 noon. All animals MUST be off the grounds by 12:00 noon on Monday, February 6. Any animals left in the pens after dark on Sunday evening are there at the owner's risk.

## PRODUCER AND ROOKIE OF THE YEAR AWARDS (Determined on a point system)

Points for Gold, Silver and Bronze awards will be given on a 3-2-1 basis. A Grand Champion will earn one extra bonus point. A Reserve Champion will earn one-half point. The Reality-Based Carcass Class, Young Guns Yearling Bull Challenge and Girlz Gone Wild Heifer Challenge awards will count towards the Producer/Rookie of the Year Award and will use the same point system as outlined above. If a consignor has more than one entry placing in a particular class, only their highest placing animal in that class will count for points toward the Producer/Rookie of the Year award.

There will only be one Producer of the Year and Rookie of the Year award given out in a respective year. Should there be a tie for either award, the show and sale committee and the DTBA board of directors will use the following criteria to break the tie: Other placings in the same class, Honorable Mentions, depth of class and number of classes entered. All decisions of the judges, the show and sale committee and the board of directors will be final.

### LIABILITY

- 1. The consignor assumes all responsibilities in regards to, but not limited to, the above terms and conditions of this show and sale. The DTBA acts only as agents and will assume NO responsibility in the event of injury or death to any animal or for any discrepancy between the buyers and the consignors.
- 2. The Judges and/or Show Committee reserve the right to disqualify and remove any animal(s) from the Show and Sale if the animal(s) appear to be of undesirable quality or of the wrong age. Committee decisions are final.
- 3. Black Hills Buffalo Classic Show and Sale Committee reserves the right to inspect any animals and may ultimately disqualify any animal for any reason they deem necessary. All decisions of the show and sale committee are final.
- 4. Disqualified animals must be removed from the show grounds immediately.

#### NOTE ABOUT THE SIFTING COMMITTEE

The sifting committee is appointed by the DTBA Board of Directors and the show chairman. Members of the sifting committee cannot have animals consigned to the show when serving in this capacity.

The sifting committee will have no tolerance for animals that are undesirable. Any undesirable animals will be loaded back on to the consignor's trailer. It will be the responsibility of the consignor to provide feed and care for his/her animal(s). These animals will not be judged in the show and will not be allowed to sell in the sale ring during the auction.

Consignors not following the rules or complying with the decisions of the show chairman and the sifting committee will be penalized and may result in being banned from future shows.

# 2012 Black Hills Buffalo Classic Show & Sale Health Requirements Checklist

Health Certificate	Teeth Affadavit	Pregnancy Verification	Semen test	Injectible Ivermecn after Jan. 7, 2012 (if coming from south of the WY-NE- IA border, injected on or after Jan. 27, 2012	Bluetongue or Anaplasmosis	Official Calfhood Vaccinates (OCV) verified by tatoo	Neg. TB Test (caudal fold) after Jan. 7, 2012	Neg. Brucellosis Test after Jan. 7, 2012	CLASS
Required May all be on one one certificate	Required	Required (must be at least at least 90 days pregnant)	N/A	Required	Optional Must be neg.	Required	Required	Required	2 Yr Old Bred Hfrs
Required May all be on one certificate	N/A	N/A	N/A	Required	Optional Must be neg.	Required	Required	Required	Yearling Hfrs & Girlz Gone Wild
Required One pen per certificate	N/A	N/A	N/A	Required	Optional Must be neg.	Required	Required	Required	Hfrs Top 5 e Wild Yearling Hfrs
Required One pen per certificate	N/A	N/A	N/A	Required	Optional Must be neg.	OCV	Required	Required	Top 5 Hfr Calves
Required May all be on one certificate	N/A	N/A	N/A	Required	Optional Must be neg.	OCV	Required	Required	Hfr Calves
Required May all be on one certificate	N/A	N/A	Required	Required	Optional Must be neg.	N/A	Required	Required	Yearling Bulls   Top :
Required One pen per certificate	N/A	N/A	N/A	Required	Optional Must be neg.	N/A	Required	Required	Cal
Required May all be on one certificate	N/A	N/A	N/A	Required	Optional  Must be neg.	N/A	Required	Required	Bull Calves

# Dakota Territory Buffalo Assn Black Hills Buffalo Classic Show & Sale February 3 - February 5, 2012 • Rapid City, SD

# **Teeth Affidavit Form**

This form MUST be filled out for ALL Two Year Old Animals entered in the show and sale.

Please use a separate entry for each two year old animal.

Panch:						
	e: E-Mail:					
	<b>te:</b> (Must be done between January 1, 2	012 and February 1, 2012)				
	lo					
Ranch Ear Tag I	No					
Brucellosis Meta	al Test Tag No	<u> </u>				
years old and that tion. I understand it cannot be certifi Black Hills E animals and	at this buffalo has no more than four ful I that if this buffalo has a fifth adult inci fied to be two years old. Buffalo Classic Show and Sale Comr	best of my knowledge, this animal is two ly erupted incisors at the time of examinasor erupting at the time of examination, that nittee reserves the right to inspect any all for any reason they deem necessary.  ALE COMMITTEE ARE FINAL.				
Signature of	Examining Veterinarian Required	Printed Name of Veterinarian				
Address						
City/State		Zip Code				
		Fax				
Additional Remai	rks:					



Signature \_

# WINTER CONFERENCE & MEMBERSHIP REGISTRATION

Host Hotel is the Best Western Ramkota in Rapid City, SD For reservations, call (605) 343-8550 - DTBA room block.

Registrations must be postmarked by January 28. Mail to: DTBA P.O. Box 4104 Rapid City, SD 57709

First Name	Last Name					
Ranch Name						
Address						
City						
Telephone ()						
E-mail						
Web Site Address						
Number of People Attending DTBA 2012 (Price shown includes of	Winter Conference @ \$90 Per all breaks, Saturday lunch and evening b					
Names of Those Attending						
Banquet Only Ticket @ \$45	5 - Name					
You must purchase a full confere	You must purchase a full conference to be eligible to purchase one Banquet Only ticket.					
2012 DTBA Membership Dues Enclosed @	@ \$50 Each					
	Total Amount Enclosed					
PLEASE MAKE CHECKS PAYABLE TO THE DAKOTA TERRITORY BUFFALO ASSOCIATION or DTBA REGISTRATIONS MUST BE POSTMARKED BY SATURDAY, JANUARY 28, 2012.						
	\$30 late fee for registration at the					
In order to be of greater service to our membersh designed to help our membership. Frequently, the items. We are working on compiling a compreher available, both in the industry and to those outsid buffalo-related businesses. We will use the inform shows, auctions, DTBA events and also in upcomi questions and direct inquires to the appropriate p bison-related items, please write them in.	DTBA receives requests on where to usive list of our members who would the the industry. Your participation in the ation provided by you to compile a large membership directories. The list was membership directories.	purchase buttalo or buttalo-related like their goods and services made his survey will help to publicize your ist that will be made available at trade will be used in the DTBA office to answer.				
Please mark each of the following that of						
	Meat	Hides				
	Specialty Meats	Skulls				
	Mobile Concession	Leather				
	Gift Boxes	Handling Equipment				
Tours Production Auction - Date		Other				
I agree to allow the DTBA to publish this i	ntormation in their Membershi	p Directory and on their Web Site.				

Date